

## Results of NZILA Charge-Out Rate Survey 2009

The survey was conducted over a 3-week period in May 2009 and was a voluntary, online survey that was prompted by two emails to all NZILA members. It was designed to find out the average hourly charge-out rate for landscape architects for a variety of experience levels, locations and projects.

There were a total of 146 responses.

There were some issues with the ability to answer section 2, but this appears to have affected only 5 respondents, who were unfortunately unable to complete the survey (and are not included in the total 146).

All figures are rounded to the nearest dollar value, based on 1 hour of work chargeable to a client, and do not include GST or disbursement costs.

No analysis has been undertaken on the results - they are simply presented in a tabular format. It is important to note that although the results have been broken down into small groups (eg a Fellow or Life Member providing evidence for a Community Group at the Environment Court), such level of detail is provided for interest only and is not statistically significant (in the example, \$110 is posted, but is based on only one response in that category). The following table outlines the percentage of Respondents in each category:

	Total	Fellow	Registered	Associate	Graduate	Other
Overall	100%	10%	26.5%	18.5%	43%	2%
>10 yrs	50%	9.5%	20.5%	13%	7%	-
5-10yrs	28%	-	6%	3.5%	16.5%	2%
<5 yrs	22%	-	-	2%	20%	-
Akl/Wlg	56.5%	5%	16%	7.5%	28%	-
Chc/Dun	24.5%	3%	5.5%	4%	10%	2%
Other NI	9.5%	2%	2.5%	3.5%	1.5%	-
Other SI	9.5%	-	2.5%	3.5%	3.5%	-

### Examples

10% of total respondents were Fellows or Life Members.

50% of total respondents had 5-10 years experience.

6% of total respondents were Registered members with 5-10 years experience.

For each category the range (minimum and maximum values) are shown in brackets underneath the average.

Additionally, for each question a 'Normal Distribution' standard deviation has been used to eliminate outliers. The summary range results shown are 1.05 standard deviations either side of the mean average, showing the range of the middle 70% of the population.

Not all categories are displayed for each question - the number of respondents in the 'Other' category was small, and few respondents have worked for local iwi in the past 12 months. However, these responses are included in the overall averages.

The following table provides a summary of the responses:

	Environment Court Evidence	Large Scale Infrastructure Design or Assessment	Landscape Planning	Medium Scale Design or Assessment	Medium or Large Scale Contract Management	Residential Design or Contract Management
Overall	\$127	\$122	\$122	\$127	\$121	\$109
Range	\$70-\$250	\$65-\$225	\$59-\$225	\$55-\$225	\$65-\$225	\$45-\$200
70% Range	\$91-\$163	\$87-\$157	\$87-\$157	\$85-\$149	\$88-\$154	\$76-\$142
Fellow	\$180	\$157	\$152	\$144	\$142	\$127
Registered	\$135	\$134	\$137	\$128	\$135	\$116
Associate	\$133	\$132	\$123	\$125	\$122	\$118
Graduate	\$101	\$100	\$102	\$102	\$106	\$96
>10 yrs	\$138	\$137	\$136	\$130	\$130	\$117
5-10 yrs	\$121	\$118	\$124	\$112	\$118	\$105
<5 yrs	\$100	\$93	\$84	\$93	\$99	\$88
Akl/Wlg	\$127	\$121	\$125	\$119	\$124	\$111
Chc/Dun	\$127	\$117	\$114	\$112	\$106	\$97
Other NI	\$130	\$128	\$120	\$124	\$118	\$111
Other SI	\$126	\$122	\$122	\$114	\$135	\$109

## Section 2: Environment Court Evidence

Have you provided evidence or appeared before the Environment Court in the past 12 months?

Total Respondents: 63 (43%)  
 Average rate: \$127  
 Range: \$70 - \$250  
 70% Range: \$91 - \$163

	Overall Average	Community Group	Council	Applicant or Developer	Other Not Specified
All	\$127	\$111	\$128	\$146	\$103
>10 yrs	\$138	\$111 (\$70-\$150)	\$141 (\$70-\$195)	\$156 (\$120-\$250)	\$102 (\$85-\$120)
5-10 yrs	\$121	-	\$127 (\$110-\$140)	\$111 (\$95-\$120)	\$121 (\$100-\$140)
<5 yrs	\$100	-	\$93 (\$80-\$106)	\$120 (\$100-\$160)	\$94 (\$85-\$105)
Fellow	\$180	\$110 (\$110-\$110)	\$150 (\$150-\$150)	\$213 (\$165-\$205)	-
Registered	\$135	\$107 (\$70-\$130)	\$148 (\$110-\$195)	\$141 (\$120-\$150)	-
Associate	\$133	\$123 (\$95-\$150)	\$120 (\$120-\$120)	\$146 (\$120-\$175)	\$116 (\$100-\$140)
Graduate	\$101	-	\$103 (\$70-\$140)	\$103 (\$95-\$118)	\$98 (\$85-\$125)
Akl/Wlg	\$127	\$90 (\$70-\$110)	\$126 (\$70-\$180)	\$146 (\$95-\$250)	\$90 (\$85-\$100)
Chc/Dun	\$127	\$129 (\$110-\$150)	\$143 (\$120-\$195)	\$142 (\$100-\$165)	\$90 (\$85-\$100)
Other NI	\$130	\$95 (\$95-\$95)	\$127 (\$106-\$165)	\$148 (\$120-\$175)	\$120 (\$120-\$120)
Other SI	\$126	\$100 (\$100-\$100)	\$112 (\$94-\$130)	\$146 (\$120-\$175)	\$100 (\$100-\$100)

### Section 3: Large Scale Infrastructure Design or Assessment

Have you been involved in the design or assessment of any large-scale infrastructure developments (such as roading, a wind farm or a large subdivision) in the past 12 months?

Total Respondents: 85 (58%)  
 Average rate: \$122  
 Range: \$65 - \$225  
 70% Range: \$87 - \$157

	Overall Average	Community Group	Council	Applicant or Developer	Other*
All	\$122	\$103	\$109	\$132	\$109
>10 yrs	\$137	\$105 (\$100-\$110)	\$114 (\$70-\$165)	\$148 (\$90-\$225)	\$143 (\$110-\$175)
5-10 yrs	\$100	\$100 (\$100-\$100)	\$115 (\$85-\$160)	\$124 (\$95-\$210)	\$118 (\$95-\$130)
<5 yrs	\$93	-	\$94 (\$75-\$110)	\$97 (\$75-\$150)	\$83 (\$65-\$98)
Fellow	\$157	-	\$110 (\$110-\$110)	\$166 (\$120-\$225)	-
Registered	\$134	\$103 (\$100-\$110)	\$130 (\$85-\$165)	\$140 (\$95-\$195)	\$135 (\$95-\$175)
Associate	\$132	\$105 (\$105-\$105)	\$113 (\$95-\$125)	\$141 (\$100-\$175)	\$125 (\$125-\$125)
Graduate	\$100	-	\$95 (\$70-\$125)	\$102 (\$75-\$150)	\$101 (\$65-\$130)
Akl/Wlg	\$121	\$110 (\$110-\$110)	\$106 (\$70-\$131)	\$130 (\$85-\$225)	\$113 (\$65-\$175)
Chc/Dun	\$117	-	\$103 (\$75-\$160)	\$126 (\$75-\$195)	\$98 (\$85-\$110)
Other NI	\$128	\$103 (\$100-\$105)	\$143 (\$120-\$165)	\$134 (\$106-\$175)	\$120 (\$120-\$120)
Other SI	\$122	\$100 (\$100-\$100)	\$109 (\$94-\$125)	\$137 (\$100-\$175)	\$100 (\$94-\$175)

\*Others included: New Zealand Transport Authority, Department of Conservation and a Main Contractor working for the Applicant.

**Section 4: Landscape Planning**

Have you been involved with any large-scale landscape planning with a Council (either Regional or District) during the past 12 months?

Total Respondents: 64 (44%)  
 Average rate: \$122  
 Range: \$59 - \$225  
 70% Range: \$85 - \$159

	Overall Average
>10 yrs	\$136 (\$85-\$225)
5-10 yrs	\$124 (\$85-\$190)
<5 yrs	\$84 (\$59-\$150)

	Overall Average
Fellow	\$152 (\$90-\$225)
Registered	\$137 (\$85-\$195)
Associate	\$123 (\$85-\$160)
Graduate	\$102 (\$59-\$150)

	Overall Average
Akl/Wlg	\$125 (\$59-\$225)
Chc/Dun	\$114 (\$75-\$195)
Other NI	\$120 (\$85-\$165)
Other SI	\$122 (\$94-\$150)

## Section 5: Medium Scale Design or Assessment

Have you been involved in the design or assessment (for Council-level Resource Consent) of any medium scale development projects (such as private subdivision) in the past 12 months?

Total Respondents: 102 (70%)  
 Average rate: \$117  
 Range: \$55 - \$225  
 70% Range: \$85 - \$149

	Overall Average	Community Group	Council	Applicant or Developer	Other Not Specified
All	\$117	\$101	\$112	\$124	\$96
>10 yrs	\$130	\$110 (\$110-\$110)	\$124 (\$55-\$175)	\$136 (\$85-\$225)	\$110 (\$110-\$110)
5-10 yrs	\$112	\$95 (\$95-\$95)	\$102 (\$85-\$125)	\$118 (\$85-\$140)	\$100 (\$70-\$120)
<5 yrs	\$93	\$90 (\$90-\$90)	\$83 (\$65-\$94)	\$99 (\$65-\$150)	\$88 (\$75-\$98)
Fellow	\$144	\$110 (\$110-\$110)	-	\$150 (\$120-\$225)	-
Registered	\$128	\$103 (\$95-\$110)	\$125 (\$55-\$175)	\$138 (\$100-\$195)	-
Associate	\$125	-	\$110 (\$95-\$120)	\$127 (\$85-\$175)	-
Graduate	\$102	\$90 (\$90-\$90)	\$96 (\$65-\$150)	\$105 (\$65-\$140)	\$101 (\$75-\$120)
Akl/Wlg	\$119	\$98 (\$90-\$110)	\$128 (\$75-\$175)	\$122 (\$65-\$225)	\$98 (\$75-\$120)
Chc/Dun	\$112	\$110 (\$110-\$110)	\$92 (\$65-\$150)	\$122 (\$75-\$195)	\$90 (\$70-\$110)
Other NI	\$124	-	\$109 (\$90-\$120)	\$134 (\$100-\$175)	-
Other SI	\$114	-	\$81 (\$55-\$94)	\$124 (\$100-\$175)	-

\*Others included: New Zealand Transport Authority, Department of Conservation and a Main Contractor working for the Applicant.  
 One respondent also worked for an iwi group and charged out at \$65 per hour.

## Section 6: Medium or Large Scale Contract Management

Have you been involved with the management of a development contract of a medium or large-scale project in the past 12 months?

Total Respondents: 64 (44%)  
 Average rate: \$121  
 Range: \$65 - \$225  
 70% Range: \$88 - \$154

	Overall Average		Overall Average		Overall Average
>10 yrs	\$130 (\$85-\$225)	Fellow	\$142	Akl/Wlg	\$124 (\$85-\$225)
5-10 yrs	\$118 (\$85-\$210)	Registered	\$135	Chc/Dun	\$106 (\$65-\$150)
<5 yrs	\$99 (\$65-\$150)	Associate	\$122	Other NI	\$118 (\$85-\$175)
		Graduate	\$106	Other SI	\$135 (\$100-\$175)

## Section 7: Residential Design

Have you been involved in the design or contract management of a residential or small commercial design project in the past 12 months?

Total Respondents: 80 (55%)  
 Average rate: \$109  
 Range: \$45 - \$200  
 70% Range: \$76 - \$142

	Overall Average		Overall Average		Overall Average
>10 yrs	\$117 (\$55-\$200)	Fellow	\$127 (\$95-\$185)	Akl/Wlg	\$111 (\$60-\$200)
5-10 yrs	\$105 (\$60-\$190)	Registered	\$116 (\$55-\$200)	Chc/Dun	\$97 (\$45-\$125)
<5 yrs	\$88 (\$45-\$150)	Associate	\$118 (\$75-\$175)	Other NI	\$111 (\$85-\$165)
		Graduate	\$96 (\$45-\$150)	Other SI	\$109 (\$55-\$175)

## Section 8: Other

Have you been involved with any other landscape architectural project not covered by this survey in the past 12 months?

This section was open-ended, and any answers that met the broad criteria of earlier questions were transferred to that section. Other answers were as follows:

\$55	Revegetation Plan for a Council
\$65	Management Planning for a Council
\$70	Retirement Village Design
\$70	School Playground Design
\$70	Teaching at a University
\$75	Installing Planting for a Developer
\$80	Play Centre Playground Design
\$85	Community Consultation/Workshops for a Council
\$85	Development of Landscape Planning Briefs for a Council
\$85	National Policy Statement Involvement for a Community
\$85	Policy Development for a Developer
\$85	Tourism Project for Local Iwi
\$90	Council Retained Advisory Panel
\$94	Evidence for Plan Changes for a Council
\$100	District Landscape Assessment for a Developer
\$100	Road Design for a Developer
\$105	Landscape Photography for a Council
\$105	Landscape Rehabilitation for a Council
\$110	Reserve Management Plan for a Council
\$120	Community Consultation/Workshops
\$120	Council Project Input for a Trust Board
\$125	Landscape Planning for DoC
\$125	Landscape Rehabilitation for a Council
\$125	Urban Upgrade Plan for a Council
\$135	River Flow Assessments for a Council
\$150	Master-planning for a Developer
\$150	Policy Involvement for a Council
\$150	Public Space Design for a Council
\$175	Golf Course Master-planning
\$200	Peer Review for a Council

Grow HR Ltd conducted the online survey under instruction from Shannon Bray Landscape Architect Ltd. The results were provided as a broad spreadsheet and have been tabulated into this report by Shannon Bray. They are based solely on responses received during the survey, and provide a market guide only. Grow HR, Shannon Bray Landscape Architect Ltd and/or NZILA cannot be held accountable for any business decisions made on the strength of this survey.

Please direct any questions with regard to this report to Shannon Bray Landscape Architect Ltd in the first instance. Shannon Bray: 06 874 7885 shannon@sbla.co.nz